

Bluestar offers Managed Services



Simple to deploy, easy to use and very cost effective



B2M™

Enterprise Mobility has become a business-critical asset and any outages or downtime can be extremely disruptive and costly

STOP REACTING TO END USERS' MOBILE DEVICE PROBLEMS

Get Proactive to **Fix, Prevent** and even **Predict** Failures Instead

Bluestar is offering NEW device monitoring services for partners looking to provide Value-Add managed services or supply their customers with the monitoring tools for their own use and get incredible visibility and control of their mobile device deployments.

Mobile device monitoring tools provide crucial visibility and control and allow users to become Proactive in managing mobile performance instead of always reacting to device failures after they occur which is very costly.

Based on a competitive price per device per month, BlueStar Managed Services makes it affordable for all partners and customers to benefit from a managed visibility service.

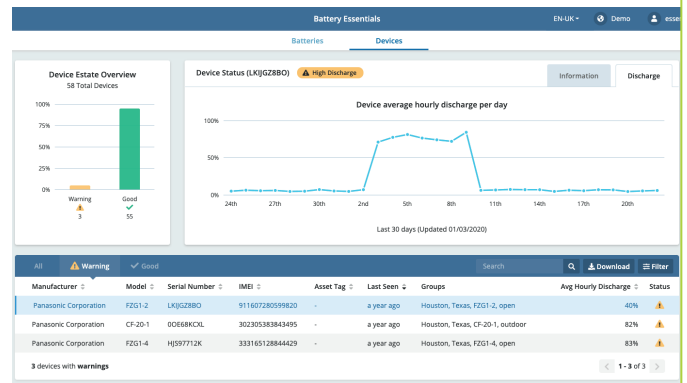


B2M™

Battery Essentials

A **cloud-hosted service that monitors mobile device battery health in real-time** and provides unlimited access to a simple to use web-based dashboard so that you can diagnose battery issues, and determine if battery replacement is needed or not, as well as **replacing batteries before they fail**. Giving you advance warning to purchase new batteries and replace proactively.

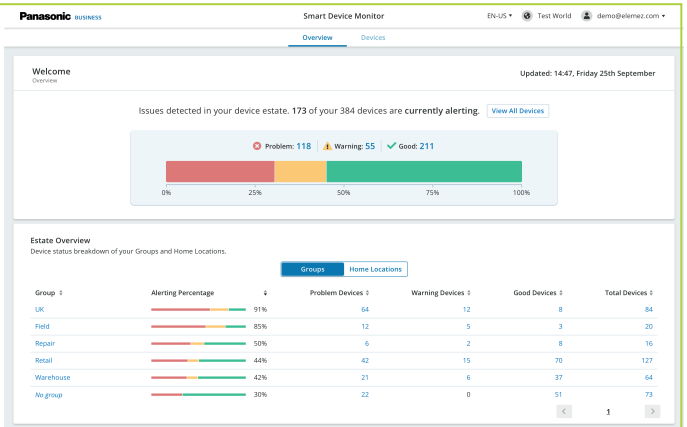
No.	Description
EUEESBABN1	Battery Essentials 1 year
EUEESBABN3	Battery Essentials 3 years
EUEESBABN5	Battery Essentials 5 years



Device Essentials

A **cloud-hosted service that monitors your mobile assets in real-time** and gives unlimited access to your business. A simple asset management solution that **helps provide visibility and control of device utilization, user experience and asset location**.

No.	Description
EUEESDVBN1	Device Essentials 1 year
EUEESDVBN3	Device Essentials 3 years
EUEESDVBN5	Device Essentials 5 years

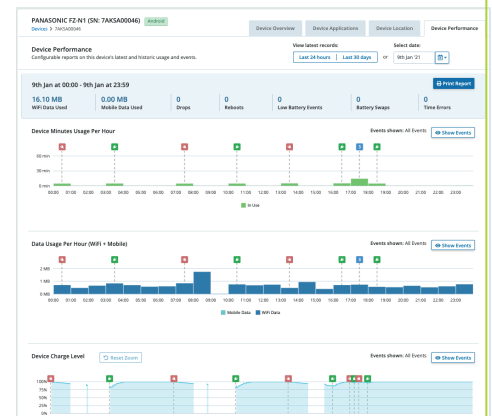


Elemesz Core

A comprehensive IT/Operational dashboard ideal for partners/customers wanting an off the shelf tool **for providing support to customers/users who depend on mobility**. Instant access to individual device events for individual users and the **ability to see at a glance the health across regions and the entire estate**. Putting you in control of your mobile operations.

No.	Description
EUECOUBN1	UK Core 1 year
EUECOUBN3	UK Core 3 years
EUECOUBN5	UK Core 5 years

BUNDLE
includes
Battery Essentials
and Device Essentials



The Benefits from Both B2M and BlueStar

B2M

What makes B2M different:

- New Value-Add software to increase your differentiation in a competitive market
- New Revenue streams to increase your turnover and profitability
- Solutions that keep you sticky with your customers
- Vendor Independent solutions – open and flexible – work on Android and Full Windows



BlueStar

Value-Added Distribution

BlueStar is B2M top distribution partner and provides resellers with:

- Financing Options
- Drop Shipping Direct to End Users
- Custom Configuration Services
- End-User Lead Generation Program



BLUESTAR EMEA LOCATIONS

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